

## Message Text

LIMITED OFFICIAL USE

PAGE 01 TEHRAN 06428 060815Z  
ACTION EB-08

INFO OCT-01 EUR-12 NEA-10 ISO-00 AID-05 CIAE-00  
COME-00 FRB-03 INR-10 NSAE-00 TRSE-00 XMB-02  
OPIC-03 SP-02 LAB-04 SIL-01 OMB-01 SS-15 STR-07  
CEA-01 DOE-15 SOE-02 L-03 DODE-00 NSCE-00 SSO-00  
ICAE-00 INRE-00 /105 W  
-----028853 060819Z /23

O 060717Z JUL 78  
FM AMEMBASSY TEHRAN  
TO SECSTATE WASHDC IMMEDIATE 9237  
INFO AMEMBASSY ANKARA

LIMITED OFFICAL USE TEHRAN 6428

E.O. 11652: N/A  
TAGS: PEPR, IR, TU  
SUBJ: NEW IRAN-TURKEY TRADE AGREEMENT

1. IRANIAN AND TURKISH REPRESENTATIVES HERE ARE CELEBRATING  
CONCLUSION OF IMPORTANT TRADE AGREEMENT WHICH CALLS FOR IRAN  
PROVIDING TURKEY ONE MILLION TONS CRUDE OIL AND ONE HALF  
MILLION TONS FUEL OIL OVER A PERIOD OF ABOUT A YEAR IN RETURN  
FOR TURKEISH AGRICULTURAL PRODUCTS, MAINLY AGRICULTURAL PRODUCTS  
BUT INCLUDING SOME INDUSTRIAL PRODUCTS (GLASS; CEMENT).  
AGREEMENT WAS REPORTED IN TEHRAN'S ENGLISH LANGUAGE PRESS OF  
JULY 5 AS A LETTER OF INTENT SIGNED BY VISITING TURKISH  
MINISTER FOR ECONOMIC AFFAIRS HIKMET CETIN AND GOI'S MINISTER  
FOR ECONOMIC AFFAIRS AND FINANCE ( MEAF) YEGANEH.

2. UNDER SECRETARY IN MEAF EMPHASIZED TO EMBOFF THAT AGREEMENT  
WAS NOT RPT NOT A BARTER AGREEMENT. GOI, HE SAID, MUST AGREE  
ON QUANTITIES, DELIVERY DATES, AND PRICES OF TURKISH PRODUCTS  
TO BE SHIPPED TO IRAN. AT SAME TIME, TURKISH REPS MUST  
NEGOTIATE DELIVERY DATES AND SPECIFICATIONS OF IRANIAN CRUDE  
(PROPORTIONS OF HEAVY AND LIGHT) AND FUEL OIL TO BE SHIPPED.

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PRICE OF CRUDE WILL BE OPEC POSTED PRICE BUT MEAF REP HINTED  
THERE WOULD BE "FINANCING"(I.E. , SOME MODEST DISCOUNTING)  
PROVIDED TO TURKEY. TOTAL VALUE OF AGREEMENT IS DOL 140-150  
MILLION AND ALL DELIVERIES ARE EXPECTED TO BE COMPLETED  
WITHIN ONE YEAR.  
NAAS

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** TRADE  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 06 jul 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 20 Mar 2014  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978TEHRAN06428  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780277-0035  
**Format:** TEL  
**From:** TEHRAN  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1978/newtext/t19780788/aaaacwnz.tel  
**Line Count:** 61  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** e175e779-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION EB  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 05 may 2005  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** N/A  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 2095251  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** NEW IRAN-TURKEY TRADE AGREEMENT  
**TAGS:** PEPR, ETRD, IR, TU  
**To:** STATE  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/e175e779-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014